

Agenda

Webinar Structure

- → Intro 5 min
- → Training 40 min
- → Live Q&A 10 min

Topics covered today

Managing HOS with the Final Rule

- → September 29th Changes
- → Updates to the Driver App
- Managing HOS for Admins



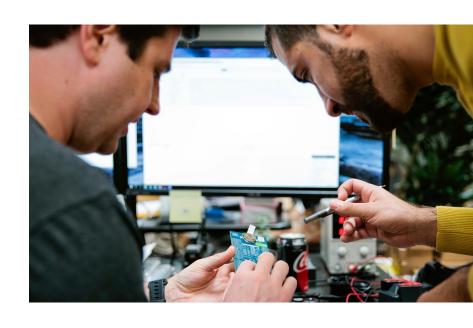
Fast-paced innovation

MISSION: To improve the safety, efficiency, and sustainability of the operations that power our economy

CULTURE OF INNOVATION: Advancing real-time data, artificial intelligence, and open APIs

BUILDING FOR THE LONG TERM:

World-class team developing new product features and supporting customers



Samsara is growing...

15,000+ fleet customers across transportation and logistics, field services, government, construction, energy, ...

Product expansion from cameras and AI to workflows, integrations, and more

Investing in our customers with onboarding, technical support, and monthly feature updates





















































Managing HOS with the Final Rule

- September 29th Changes
- Updates to the Driver App
- Managing HOS for Admins



SEPTEMBER 29

Changes in the Final Rule



Final Rule on **Hours of Service**

MORE FLEXIBILITY & AUTONOMY

Four Key Changes

- 30-min break period
- Split sleeper berth exception
- Adverse driving exception
- Short haul exception \rightarrow

Samsara will be providing full support when the Final Rule goes into effect on September 29th



FINAL RULE ON HOS

30-minute break period

What this means for your fleet

Drivers have more flexibility in performing non-driving tasks and can operate more efficiently and may be able to complete routes more easily.



The Original Rule

Drivers could not drive after the 8th hour of going on-duty without taking a 30-minute off-duty break

8 hours once going on-duty

30 min break*

* Off duty, Sleeper berth

Changes in the Final Rule

- → Drivers can satisfy 30-minute break with on-duty not driving, off-duty, and/or sleeper berth time
- → Break required after 8 hours of driving time, not on-duty time

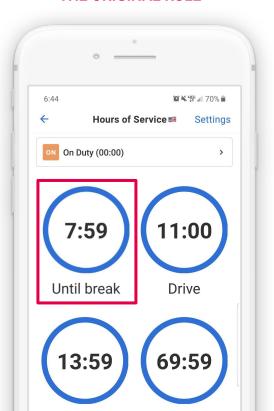
8 hours driving time

30 min break*

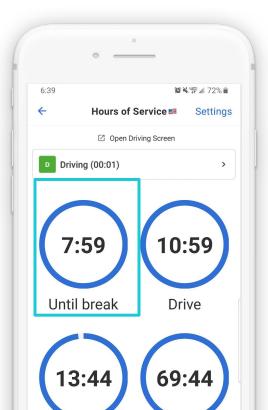
* Off duty, On duty not driving, Sleeper berth

30-minute break period

THE ORIGINAL RULE



CHANGES IN THE FINAL RULE



FINAL RULE ON HOS

Split sleeper berth exception

What this means for your fleet

Drivers have additional flexibility in how they take their off-duty time, which may allow them to plan their schedules and work more efficiently



The Original Rule

- → Previously, only 8/2 splits were permitted
- → The 2-hour period would count against a driver's 14-hour driving window.

8 hours 2 hours*

* Counts against driving window

Changes in the Final Rule

- → Drivers can now split their required 10 hours off-duty into either an 8/2 split or 7/3 split
- → Neither option will affect the 14-hour driving window

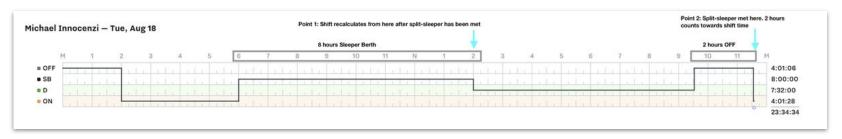
8 hours 2 hours*

7 hours 3 hours*

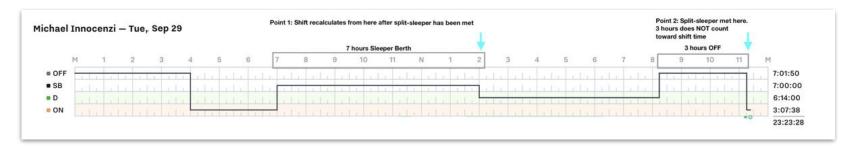
* Does not count against driving window

Split sleeper berth exception

THE ORIGINAL RULE



CHANGES IN THE FINAL RULE



- 1. Split Sleeper berth can be taken in 7 and 3 hour periods
- 2. Neither period will impact the Shift time when split sleeper is completed

FINAL RULE ON HOS

Adverse driving condition exception

What this means for your fleet

Improve driver safety with the ability to wait out adverse driving conditions or drive at a slower speed to avoid any incidents.

The Original Rule

In adverse driving conditions, drivers were limited to driving up to 2 hours beyond their maximum drive time. This did not impact their maximum driving window.

Max drive time +2 hours **Driving window**

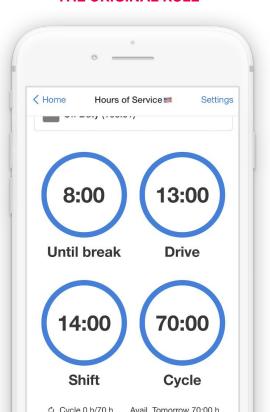
Changes in the Final Rule

When using the exception, drivers can now extend the maximum driving window by up to 2 hours

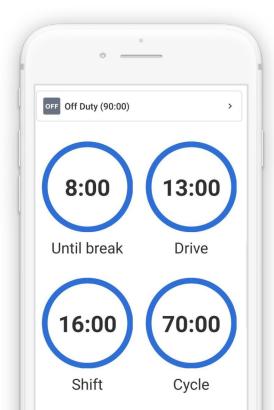
Max drive time +2 hours **Driving window** +2 hours

Adverse driving conditions exception

THE ORIGINAL RULE



CHANGES IN THE FINAL RULE

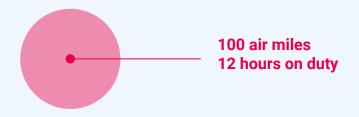


FINAL RULE ON HOS

Short-haul logging exception

What this means for your fleet

More drivers are eligible to use the short-haul exception. By allowing short-haul drivers to be on-duty longer, it may also increase productivity.



The Original Rule

Limited to drivers operating within 100 air miles of their work reporting location. Those drivers were also limited to 12 hours of on-duty time.

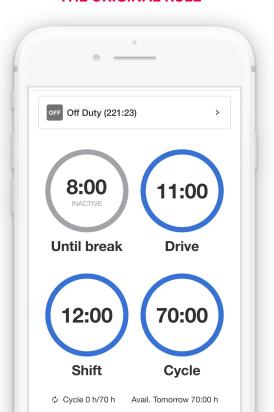


Changes in the Final Rule

The radius of the short-haul logging exception is expanded to 150 air miles, and short-haul drivers now have a maximum on-duty period of 14 hours.

Short haul logging exception

THE ORIGINAL RULE



CHANGES IN THE FINAL RULE



Updates to the Driver App



Live Demo

Updates to the Driver App

- → Regular Updates
- → New Assignment Page
- → ELD Cab Kits in Driver App
- → Connectivity
- → Direct USB Connection



Regularly Update the Samsara Driver App

GET THE LATEST

Ensure your drivers have the most recent version of the app for access to new features

Pro Tips

- Sign out at the end of each shift
- Get access to features for the final rule
- Instructions for App Store/Google Play and MDM can be found here



NEW

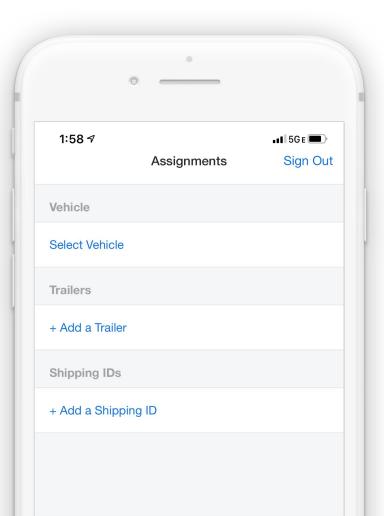
Assignments Page

UPDATES ASSIGNMENT FLOW

Provides driver with full visibility into all of their assignments and to edit from a central location

Assignments

- → Vehicle Assignment
- → Trailer(s)
- → Shipping ID



ELD Cab Kits in the Samsara Driver App

EASY ACCESS TO IN-CAB MATERIALS

- → All-digital ELD Cab Kits right in the driver app
- → Printable versions <u>are available here</u>



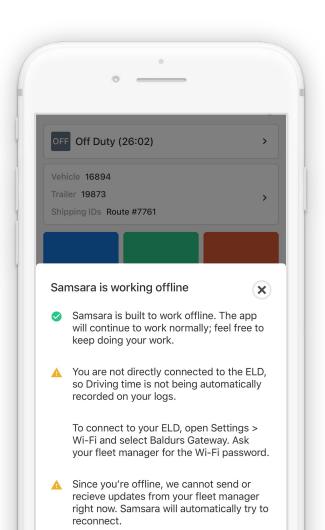
Best-in-class Connectivity

ALWAYS CONNECTED

With unparalleled connectivity, ensure that HOS is up to date across your fleet

Highlights

- → Connectivity states display connection throughout the day
- → Offline HOS management



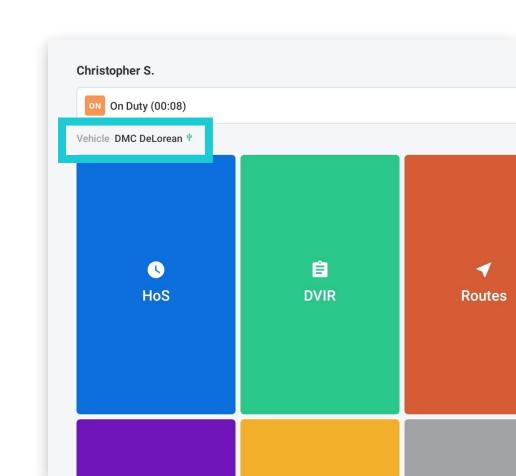
Direct USB Connection

ALWAYS CONNECTED

Drivers can now connect their mobile device directly with the Vehicle Gateway via USB

Highlights

- → Drivers who don't use Samsara WiFi Hotspot can stay up to date
- Maintain HOS through areas with no cellular coverage

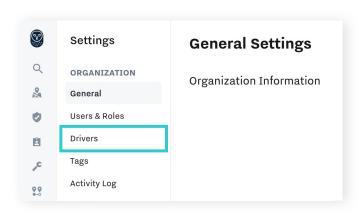


ELD

Driver Setup

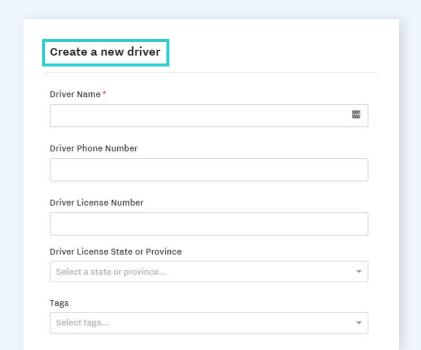
01 — Locate the driver setup page in your dashboard by navigating to:

 $\textbf{Settings} \rightarrow \textbf{Drivers}$



Visit our Knowledge Base for more details: <u>Creating a Driver</u>

02 — Create a new driver on this page by selecting the **'+Add a Driver' button** in the top right corner of the page.



Managing HOS for Admins



Live Demo

Managing HOS for Admins

- → Managing Drivers
- → Compliance Dashboard
- → HOS Violation Alert
- → Automated YM Annotation
- → Camera ID for Unassigned HOS
- → HOS Audit Log



ELD

Driver Setup

All driver specific customization can be found directly on the driver edit panel.

Here you can:

- Select exemptions
- Grant access to Yard Move and Personal Conveyance
- Edit ELD Day start hours and
- Select a home terminal time zone specific to your driver. (This overrides the Carrier's global time zone)

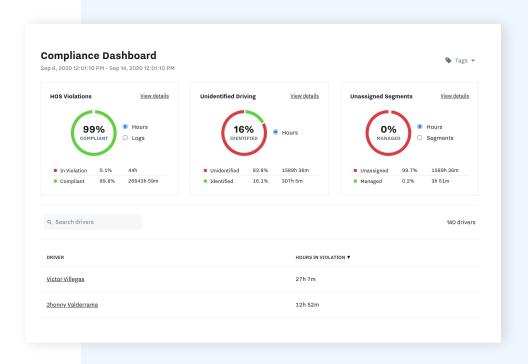
ELD Exempt		
ELD Personal Conve	yance (PC)	
ELD Yard Moves (YM)	
ELD Day Start Hour		
12am (Midnight)		
12pm (Noon)		
USA Exemptions		
16-Hour Short-Haul 395.1(o)		
Adverse Driving (US/ 395.1(b)(1)	Α)	
Canada Exemptions		
Deferral of Daily Off- SOR/2005-313 (16)	Duty Time (Canada South)	
Adverse Driving (Car SOR/2005-313 (76)	nada)	
Home Terminal Timezor	ne	
Select a timezone		

Compliance Dashboard

The Compliance Dashboard provides high level visibility into your fleet's HOS Health.

- → Easily monitor compliance performance across your fleet
- → Track trends in HOS violations and unassigned hours management
- Improve reporting efficiency by sorting your fleet with tags
- → Keep your team accountable for maintaining compliance

KB



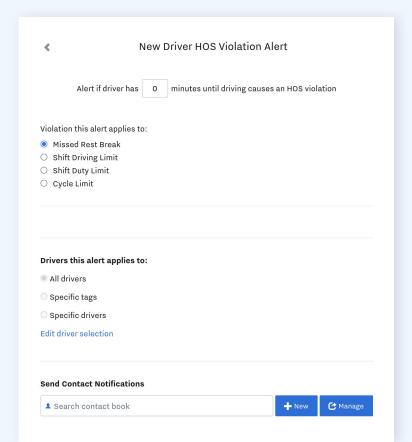
HOS VIOLATION ALERT

Driver Setup

Have team member actively receive notifications when a violation occurs. Create and alert for each.

Available Violations:

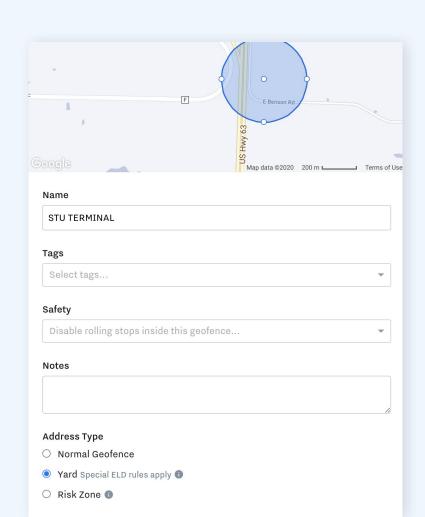
- Missed Rest Break
- Passing the Shift Driving Limit \rightarrow
- Passing the Shift Duty Limit
- Passing the Cycle time limit



MANAGING UNASSIGNED HOS:

Automatic Annotations for YM

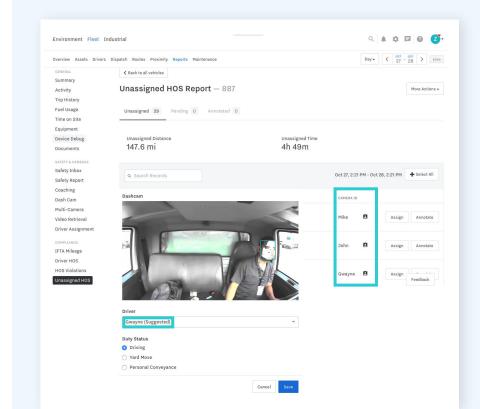
- → Part of address location now allows you to identify a Yard for ELD Yard moves
- → Selecting "Yard" from address type will automatically set unassigned drive time in your yard to Yard Move



MANAGING UNASSIGNED HOS:

Camera ID

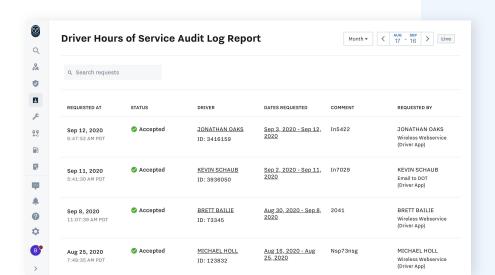
- Camera ID will recommend drivers for assignment to unassigned segments.
- → Al will learn your drivers faces over time.



AUDIT LOG REPORT

Driver Hours of Service

Gives teams the ability to view the status of their Audit transfers. (Ex. Pending, Succeeded, Failed)

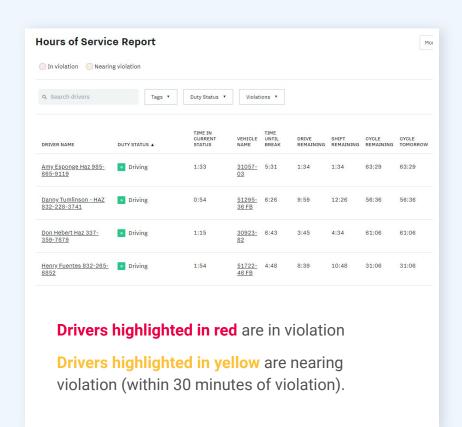


FIELDS THAT ARE SUPPORTED

- → Requested At: Shows the time that the data file transfer was initiated.
- → Status: Shows the success/failure status of the transfer
- → **Driver:** Name of the driver
- → Dates Requested: The date range requested for the transfer.
- → Comment: Notes by the admin or driver at the time the transfer is initiated.

Driver HoS Report

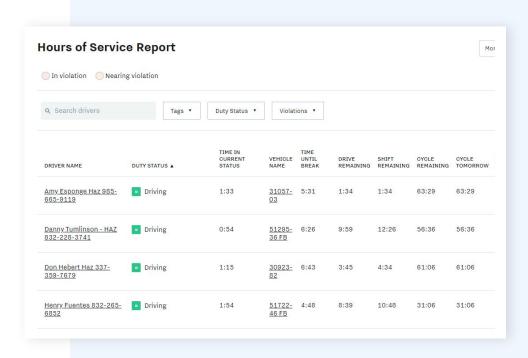
- → Shows driver's current duty status, the vehicle they are driving (if using the Driver App) and time they have remaining in their break, shift and cycle clocks.
- → Click into a driver and particular day to see driver's log.



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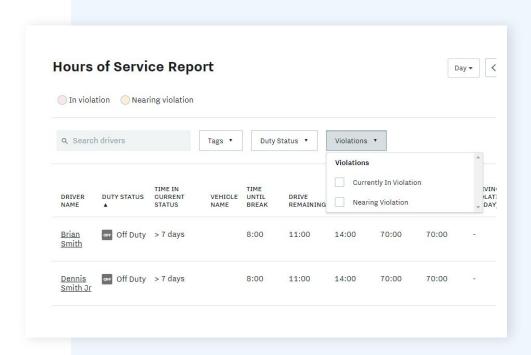
Driver HoS Report (cont'd)

- → Driver's logs can be edited from this view, however, the log must first be certified by the driver before carrier can make edits.
- → Carrier edits must be approved by the driver before the logs are updated.



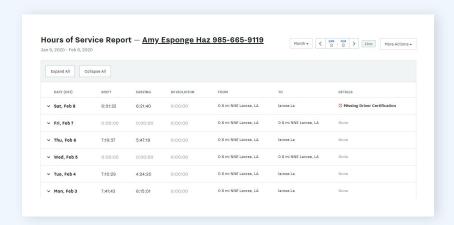
Driver HoS Report (cont'd)

- → In the Hours of Service Report, Driver's can be filtered by Duty Status and Violations.
- → Selecting the Duty Status dropdown will display the list of duty statuses available to select from. For example, if you wish to see all drivers currently in Yard Move select this status to filter the report.
- Selecting Violations will expand two options - currently in violation and nearing violation.



Reports: Driver HOS (expanded view)

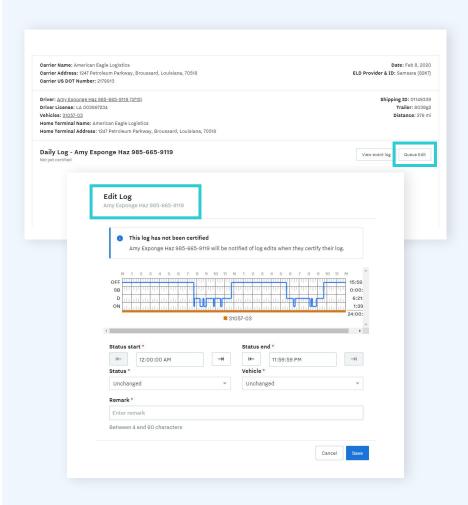
- → After selecting a driver, select a specific day to expand/minimize the view of the log
- Carrier, driver, and trailer selection information will show at the top of the log
- → View duty status start/ end times, duration and location information.





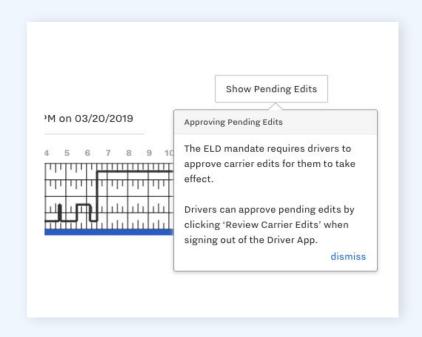
Editing drivers' logs

- Managers can make edits to driver logs that will be marked as pending until the driver accepts them using the Driver App
- Managers can edit all duty statuses, including Vehicle selection from this page
- Select Edit next to any certified log. Input the start and end time for the log edit, and specify the correct duty status
- You will be required to leave a remark before saving



Show pending edits on drivers' logs

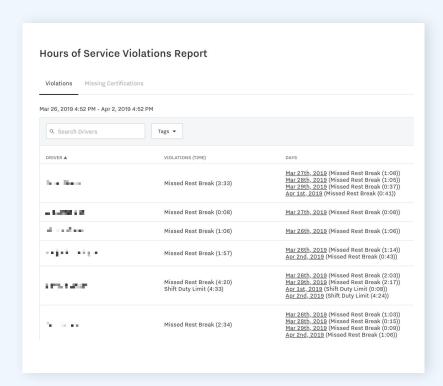
- Once the edit is saved, the edit will show as pending
- The log will update once the driver accepts and re-certifies the log in the Driver App



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HOS Violation Report

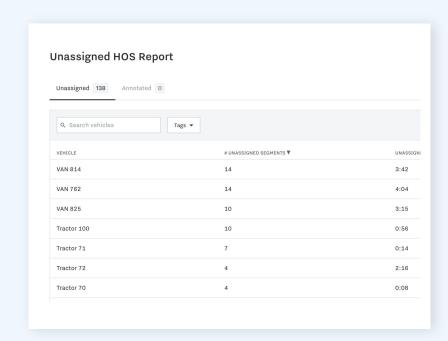
- Reports on HOS violations and which days of logs are missing driver certification.
- → Select a particular driver to view the associated logs that are missing certification or logs where a violation occurred.



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Unassigned HOS

- This report is used to manage and track unassigned drive time that accumulates on your vehicles.
- Click on a vehicle to see unassigned driving trip details, assign them to driver or annotate trips with a reason for the unassigned time.
- → Note: make sure you are using the date picker for the appropriate time range.



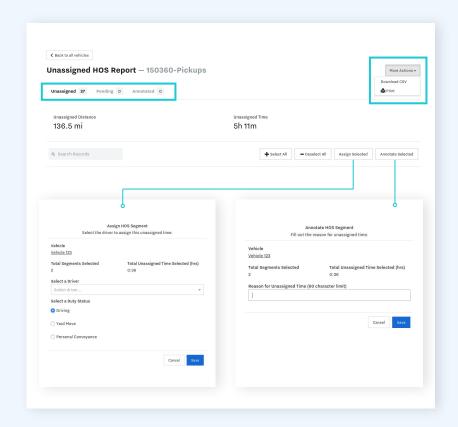
Reports: **Unassigned HOS**

Select All:

Selects all trips for a particular time frame and allows for bulk driver assignment or annotation

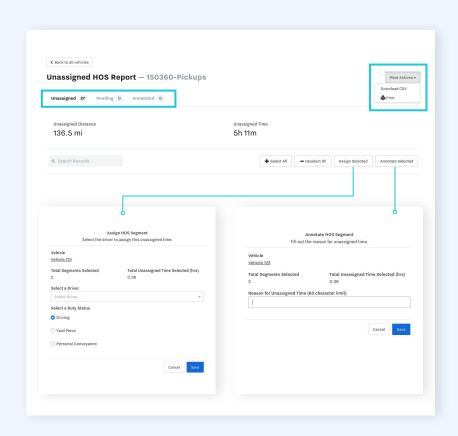
Assign Selected:

Select a Driver and specify the duty status of the trip



Reports: Unassigned HOS (cont'd)

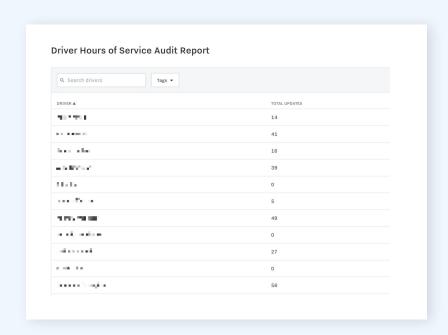
- → Newly assigned drive time will appear as a Carrier Edit in the Driver App and must be approved by the driver
- → The driver's log must be certified before the admin can assign the unassigned time.
- → Annotate HoS Segment specify reason for unassigned time.



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Driver HOS Audit Report

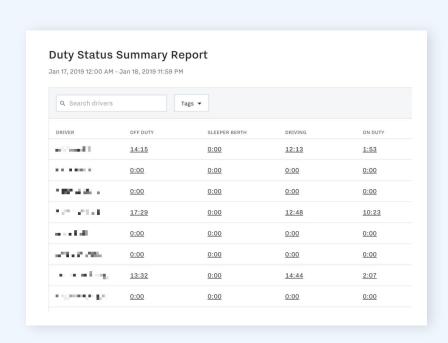
- Shows log activity of the Driver App, including sign in/out, vehicle selection, and duty status changes.
- → This report can help you understand whether have drivers selected the correct vehicle for their trips and whether or not drivers have signed out of the driver application.
- → You can also see what kind of device they are using to operate the Driver App, and identify if they are using multiple devices (which is generally not recommended).



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Duty Status Summary

- → Shows how much time a driver spent in each duty status given a specified period of time - day, week, month, etc.
- → This can be beneficial for tracking hours worked as well as how much time drivers are using for 'Personal Conveyance' and 'Yard Move'.



SUMMARY

Managing HOS with the Final Rule



Changes with the Final Rule

- → 30 min rest break
- → Split sleeper berth
- → Adverse driving
- → Short haul



Updates to the Driver App

- → In-App ELD Cab Kit
- → New Assignments Page
- → Connectivity: Connectivity states, USB, Offline



Managing HOS for Admins

- → Exemptions
- → Compliance Dashboard
- → HOS Violation Alert
- → Yard Moves & Camera ID
- → HOS Audit Transfer

