



Flywheel Certification

The Complete Training Experience for Partners

The Samsara Flywheel Certification program is designed for partners interested in building deep expertise with Samsara products through hands-on experience. Upon completion, individuals and their organizations receive an official Samsara Certified designation.

Program Requirements

SELF-GUIDED LAB

Get comfortable configuring Samsara dashboards and core functionality with access to a Samsara solutions engineer to validate your approach.

ON-SITE TRAINING

Visit our San Francisco labs or have us come to you for a one day intensive training on advanced functionalities and how to deliver customer value the Samsara way.

CUSTOMER RIDE-ALONG

Deliver your services hand-in-hand with our engineers to ensure your first Samsara customers are 100% satisfied.

CERTIFICATION BENEFITS

- ▶ Get first preference as a referral for Samsara sourced opportunities
- ▶ Gain access to exclusive enablement and training sessions
- ▶ Meet with the Samsara team for regular pipeline reviews
- ▶ Receive additional technical resources and dedicated engineering support

How to Apply

Interested in driving the digital transformation of the industrial world? Contact your Partner Account Manager to start your certification journey or register as a partner at www.partners-samsara.com