



5 Ways Samsara Delivers Value

CONNECTED GENSETS

Reduce planned maintenance costs

Calendar-based maintenance can lead to over servicing and unnecessary truck rolls. Samsara provides real-time visibility of runtimes so you can schedule planned maintenance based on actual usage. Plus, coolant levels, oil levels, battery voltage, temperatures, and more can all be tracked remotely, helping to make maintenance checks more efficient and reduce time spent on site.

Reduce unnecessary
truck rolls and save
time on-site

Minimize downtime & service penalties

Even with regular planned maintenance, some issues can be hard to catch without detailed genset data. Samsara provides alerts on engine fault codes and the ability to trend and compare datapoints for root-cause analysis. This helps technicians diagnose issues faster, with more time to dispatch and make repairs before a unit shuts down.

Reduce technician
response times

Maximize utilization & revenue per asset

With too many costly gensets on your books, you risk running unnecessary overhead costs. With too few, you could limit your company's growth. Using Samsara you can create reports on total, max, and average utilization across all of your gensets so you can compare and reallocate underutilized units to areas with higher demand instead of making new purchases.

Right-size your
inventory and meet
customer demand

Increase genset lifespan & reduce repair costs

For diesel gensets, underloading is an all-too-common operator error that can lead to engine damage and higher repair costs over time. Using Samsara, you can easily identify underloading and even track total underloaded runtimes. This allows you to proactively resize units to prevent underloading altogether or offer a load bank service to reduce its negative effects.

Proactively address operator underloading

Improved customer acquisition & satisfaction

In a competitive market, it can be challenging to differentiate on sales and standard service offerings alone. The Samsara platform allows for unlimited users and provides role-based access control so you can easily provide customers with differentiated offerings like their own dashboards to keep track of usage and runtimes or text and email notifications on low fuel levels.

Differentiate your service offerings



Deliver more efficient, reliable, and cost-effective service with real-time visibility across your assets.

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