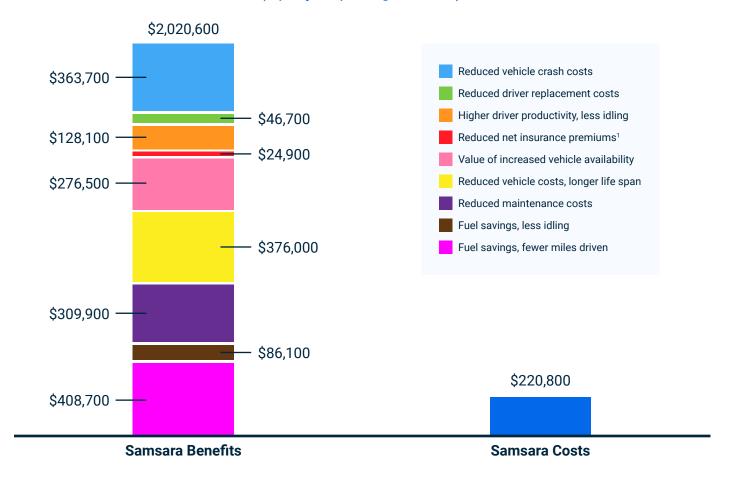


## **Cost/Benefit Analysis per Organisation**

(\$ per year per organisation)



<sup>&</sup>lt;sup>1</sup> Survey respondents reported reducing net insurance costs by an average of 2% or \$24,900. While the market experienced a 22% increase in insurance premiums — according to a March 2024 Consumer Price Index figure from the United States Bureau of Labour Statistics — Samsara customers reported a 2% decrease. This could equate to an effective 24% gross insurance savings, which would potentially be up to 12 times more than the net savings.

## Average annual impact on organisations, per vehicle

6%

lower overall cost of operating vehicle fleet

20%

less vehicle time spent idling

4%

lower fuel costs

9%

lower vehicle maintenance costs

10%

longer vehicle lifespan

4%

expected reduction in CO2 emissions

29%

fewer vehicle crashes, on average

24%

reduced gross insurance premiums<sup>2</sup>

## **SAMSARA'S PROVEN ROI**

\$1.8M

51%

36%

1000s

saved in annual fuel costs

reduction in unsafe driving in 3 months

reduction in insurance costs

of hours in technician labour

SUMMIT MATERIALS

**NUTRIEN AG SOLUTIONS** 

**FRALEY & SCHILLING** 

XPO

<sup>&</sup>lt;sup>2</sup> Samsara estimates an effective 24% gross insurance savings based on IDC survey respondents reducing net insurance costs by an average of 2% and the market increasing insurance premiums by 22% (March 2024 Consumer Price Index figure from the United States Bureau of Labour Statistics).

