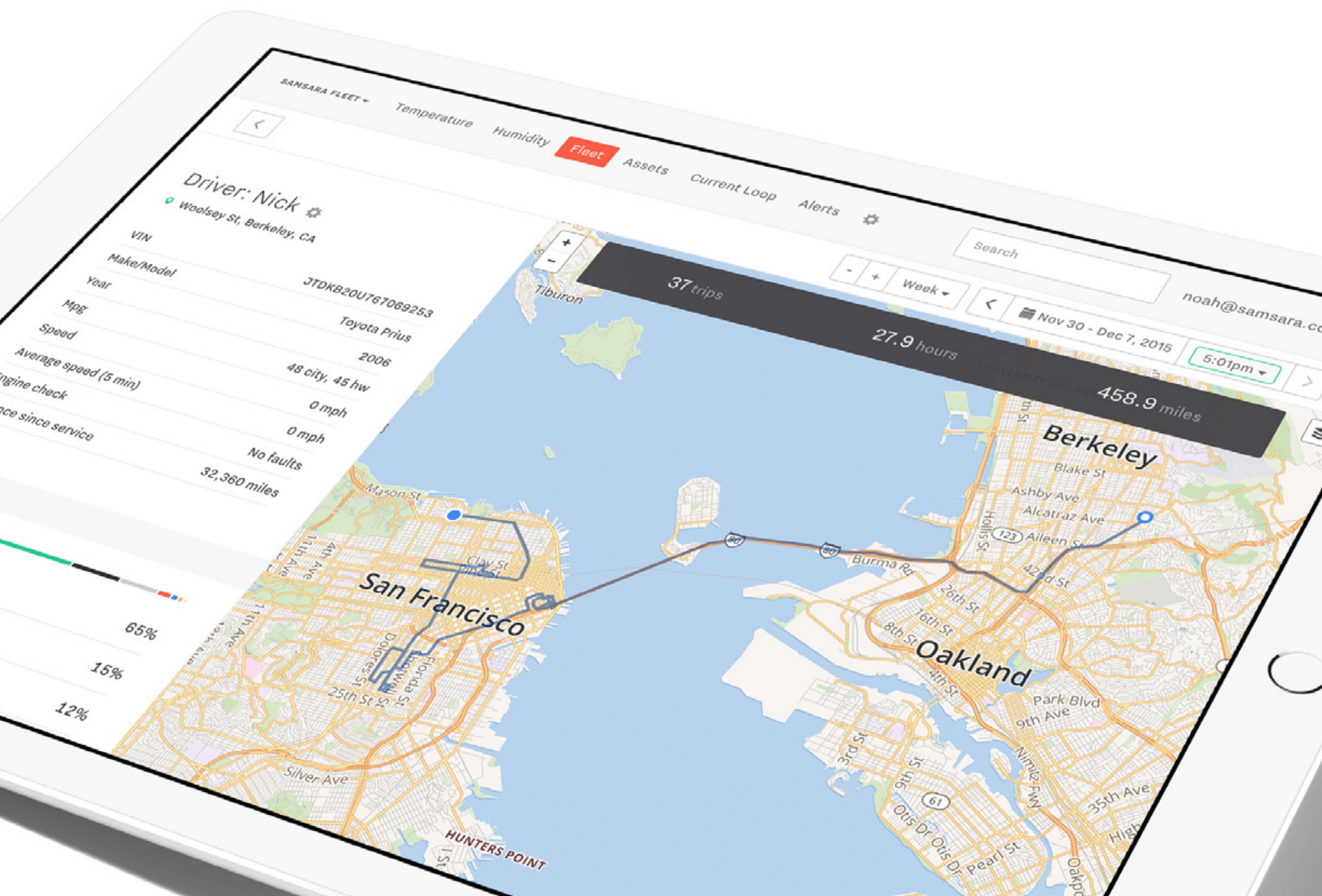


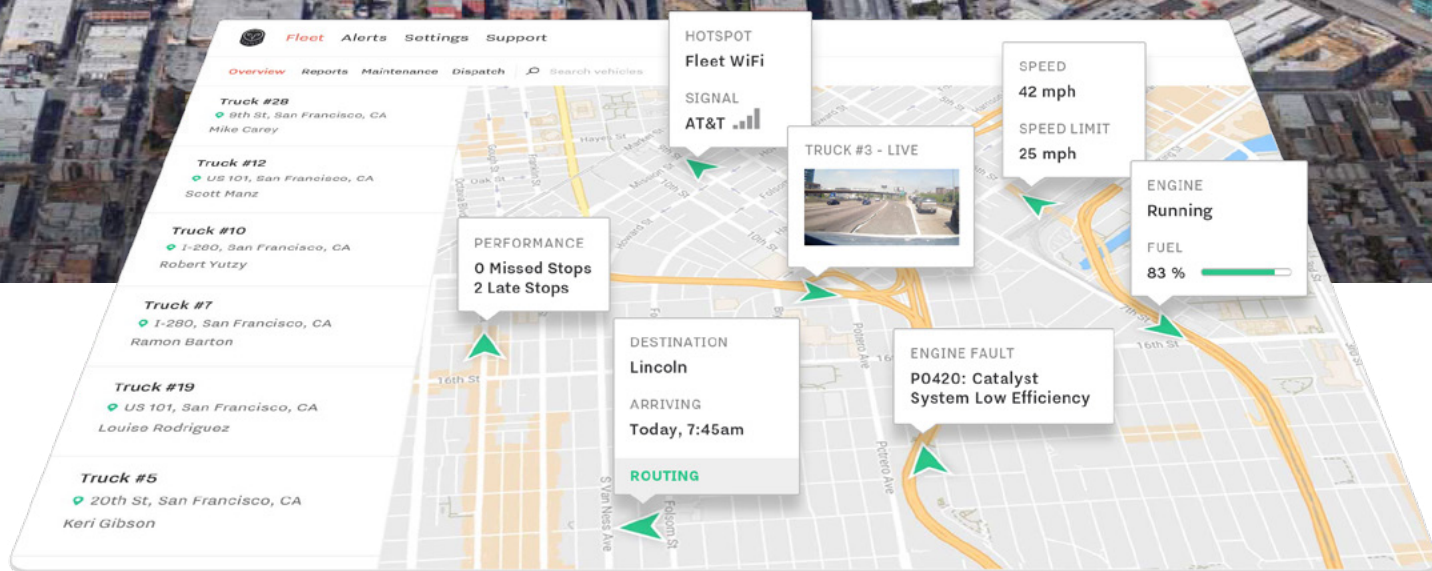
Samsara for State & Local Governments

SOLUTION OVERVIEW



A Modern Solution for State & Local Fleets

REAL-TIME | INTEGRATED | PLUG & PLAY



Real-time GPS, asset tracking, dash cams, and more — in one solution

Purpose-built reports streamline operations and administration

Intuitively designed for easy set-up and seamless updates

See demo at samsara.com/fleet

From real-time vehicle and asset tracking to preventative maintenance alerts, Samsara offers a complete solution for state and local fleets

Samsara is a modern technology platform that helps state and local governments serve their communities while managing costs. With visibility into vehicle and asset location, condition, and utilization, governments can leverage real-time data and historical insights to manage their fleets using a single, cost-effective system.

Government fleets around the nation trust Samsara to make a difference: to drive operating efficiencies, contain costs, uphold fleet safety, and improve the citizen experience.

CASE STUDY

City of Cocoa, FL

“We’ve become ‘fleet aware’ — we know how, when, and where our fleet is functioning and use the information to improve our operations.”

— Tony Jones, Fleet Manager



City of Cocoa relies on Samsara to engage with citizens and drive operational efficiencies:

- 400+ Vehicle Gateways provide improved visibility into a diverse fleet from 20 departments.
- Support team quickly resolves resident inquiries with real-time vehicle location and dispatch.
- Live GPS tracking improved Community Development team’s planning and execution of post-hurricane assessment activities.
- Route analytics and utilization reports improve management of meter routes and annual fleet expansion planning.

Solutions for Vehicles, Equipment, and Assets



VG34

GPS Gateway
with WiFi Hotspot



AG24

GPS Tracking for
Powered Assets



AG41

GPS Tracking for
Unpowered Assets

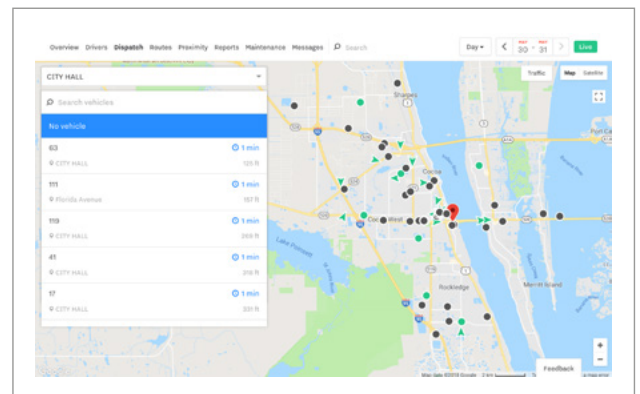


CM12 & CM22

HD Front- and Dual-
Facing Cameras

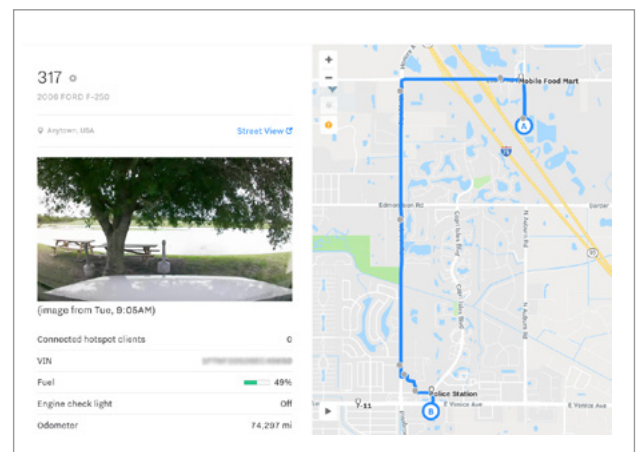
Real-Time Fleet & Asset Tracking

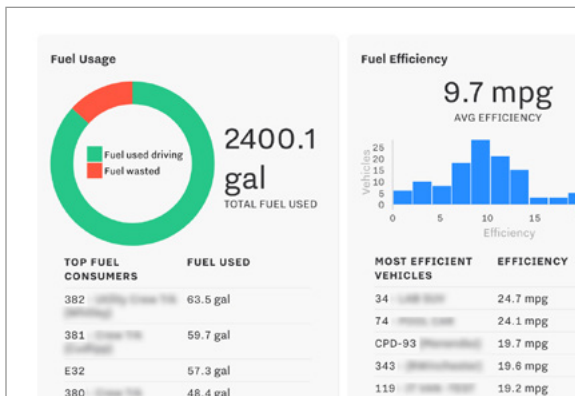
- Monitor the location and condition of vehicles and assets with real-time GPS tracking.
- Reduce emergency response times by instantly locating and dispatching teams.
- Protect against unauthorized use and theft with customizable geofence alerts.



Enhance Public Perception

- Confidently address citizen claims with easy look-up of vehicle trip histories.
- Resolve disputes quickly with on-demand retrieval of front- and driver-facing video.
- Verify that services are provided safely and efficiently, with video evidence and visibility into power takeoff events.





Improve Fleet Performance

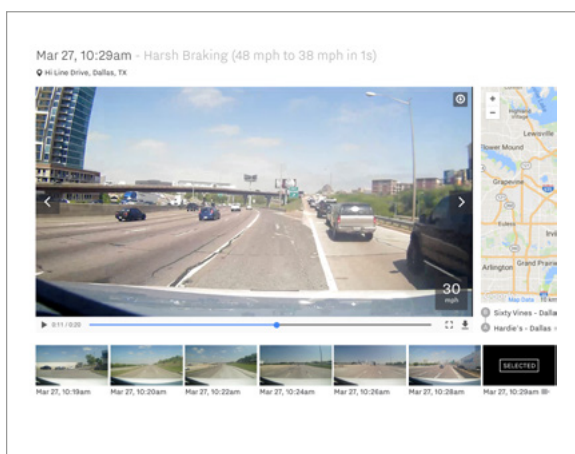
- Identify costly behaviors and reduce waste with fuel usage reports and idling alerts.
- Improve fleet planning with utilization, route analytics, and maintenance reports.
- Simplify administration with scheduled reports and open APIs to existing systems.

Upcoming Preventative Maintenance Items

VEHICLE	MAINTENANCE ITEM	SCHEDULED AT	DUE IN
<u>Sweeper 144</u>	Truck Service: Every 20,000 miles	84,042 miles	Past 17,097 miles
<u>Sweeper 9</u>	Truck Service: Every 20,000 miles	363,148 miles	Past 13,610 miles
<u>Bucket 38</u>	Truck Service: Every 20,000 miles	108,100 miles	Past 12,656 miles
<u>Can Truck 47</u>	Truck Inspections: Every 365 days	07/01/2018	In 31 days
<u>Sanitation 8</u>	Truck Service: Every 20,000 miles	351,082 miles	In 6,429 miles
<u>Crew Truck 86</u>	Truck Inspections: Every 365 days	08/01/2018	In 62 days
<u>Work Van 12</u>	Truck Inspections: Every 365 days	08/01/2018	In 62 days

Stay Ahead of Maintenance Issues

- Avoid breakdowns with preventative maintenance schedules based on mileage, time, and engine hours.
- Catch issues before they occur with visibility into diagnostic codes and maintenance alerts.
- Inform vehicle disposal and retention decisions with maintenance logs and and service costs.



Improve Public & Driver Safety

- Instantly view harsh driving events with automatic video capture and upload; no manual retrieval needed.
- Identify risky behavior with automatic detection of harsh driving events and distracted driving.
- Prevent accidents with real-time speed alerts, driver scorecards, and video- and voice-based safety coaching.

“The Washington County Sheriff’s Office implemented Samsara, speeding response time by several minutes and, in turn, helping to fight crime, improve public safety, and save lives.”

— Jeff Murphy, Sheriff, Washington County New York

“Before, I was shooting in the dark and would need to take a rig out of service to see what was going on. Now, I can make educated decisions when guys are hundreds of miles from home.”

— Bruce Cunningham, Senior Mechanic, Santa Clara County Fire Department

TRUSTED BY GOVERNMENT FLEETS OF ALL SIZES

CITY of **BOSTON**



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