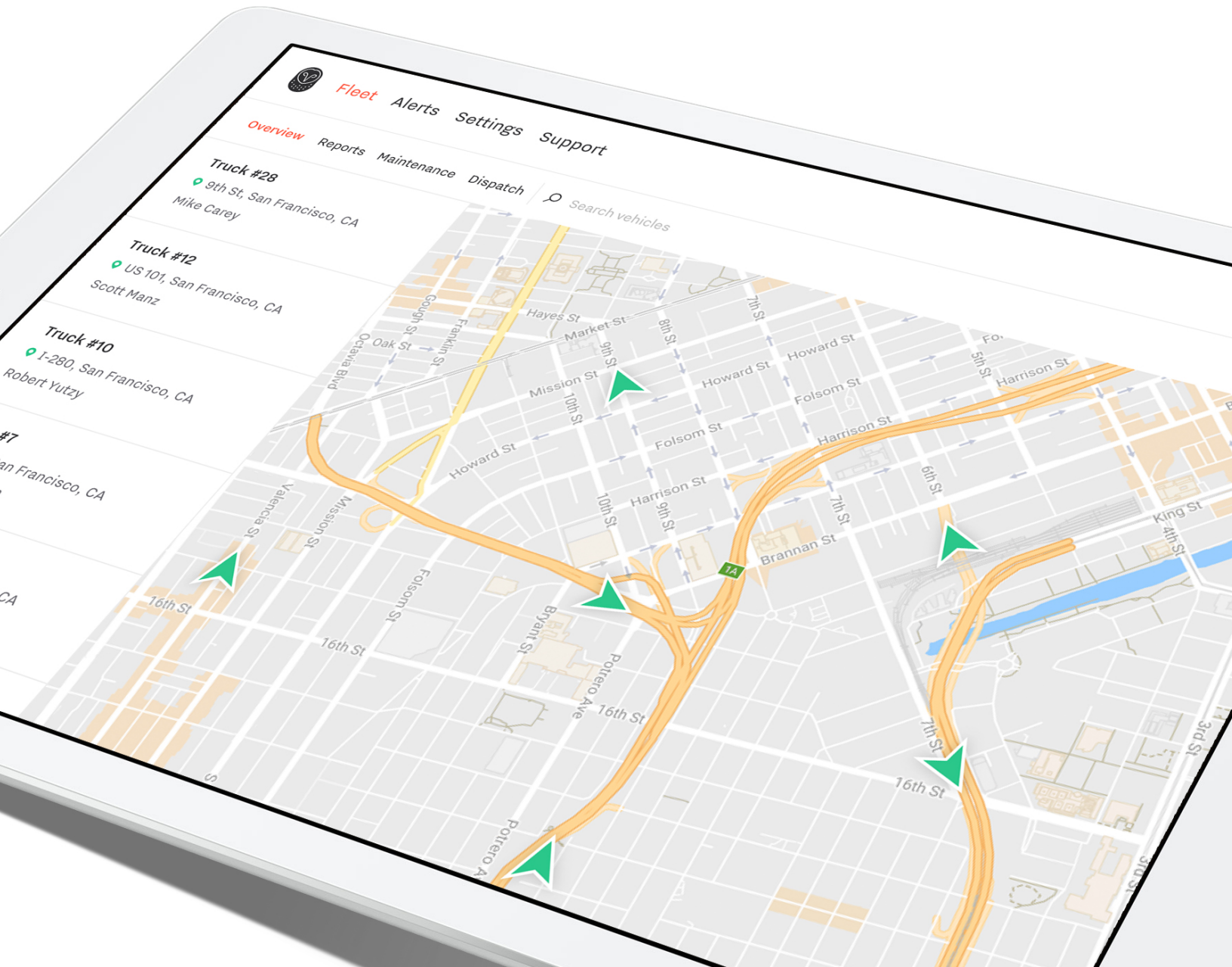


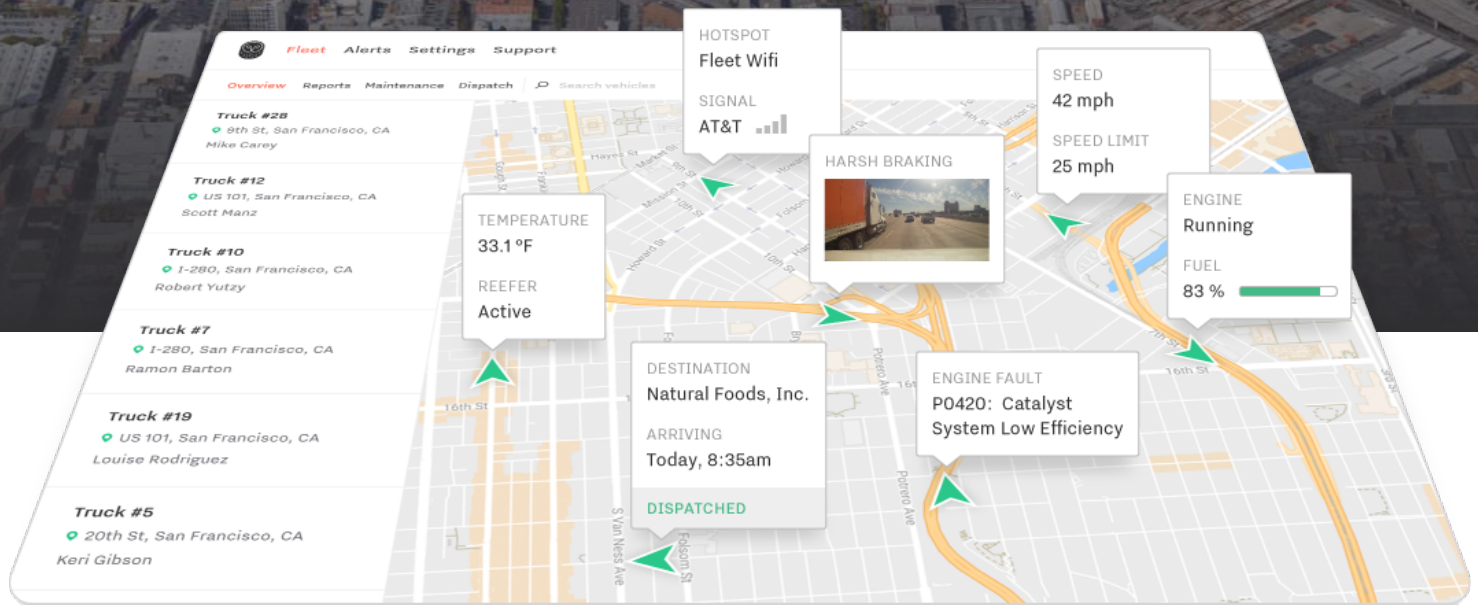
# Samsara for Fleets

## SOLUTION OVERVIEW



# A New Generation of Fleet Tracking

REAL-TIME | PLUG & PLAY | FULLY INTEGRATED



Visibility, compliance,  
safety and maintenance  
tools - in one solution

Purpose-built to  
streamline operations  
and increase ROI

A modern, fully-  
integrated system that  
is easy to use

See demo at [samsara.com/fleet](https://samsara.com/fleet)

## A New Data Platform For Fleets

Samsara is an Internet of Things company that offers a new generation of technology for fleets. Samsara enables operators to gain complete visibility from sensors and GPS, dash cam video, e-logs, and more — all in one integrated, easy-to-use, affordable system.

## A Solution For Safety, Efficiency, Compliance & Customer Service

Customers trust Samsara's technology to drive business outcomes. With Samsara, fleet operators prevent accidents, save fuel, increase labor efficiency, simplify compliance, and deliver a higher level of service to their customers.

## Serving Fleets Across Industries

- Food & Beverage
- Distribution & Freight
- Energy & Utilities
- Manufacturing
- Passenger Transit
- Government
- Field Services
- Construction
- Education

## Trusted by Organizations of All Sizes

“Samsara provides all the capabilities that trucking companies need with the most competitive value on the market.”

— Bruce Donovan, General Manager, Neco Transport

“Samsara is a must-have for any transportation department.”

— Gus Rodriguez, Director of Transportation, Comal ISD

“With Samsara, we know how our fleet is functioning, and use that information to improve operations.”

— Tony Jones, Fleet Manager, City of Cocoa



# Solutions for Light Duty, Heavy Duty, and Specialized Fleets



## VG series

GPS Gateways  
with WiFi Hotspot



## EM series

Wireless Temperature  
Monitors



## CM series

High Definition  
Cameras

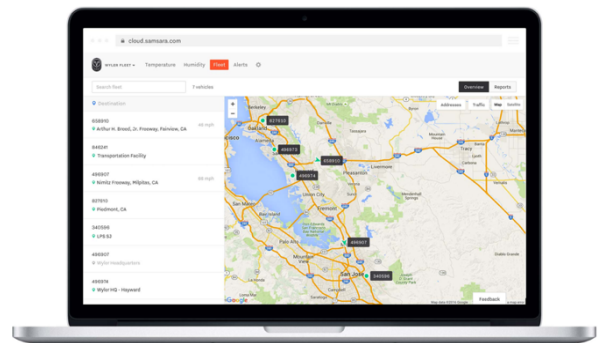


## AG series

GPS Gateways  
for Asset Tracking

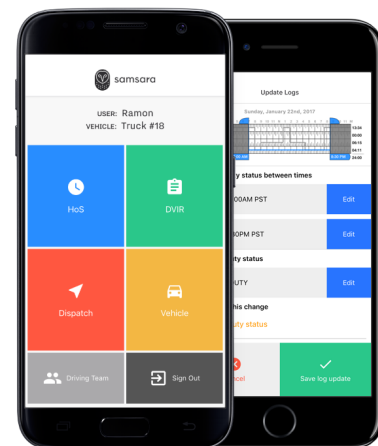
## Real-Time GPS Tracking

- Live location tracking with “Helicopter View”.
- Real-time tools for routing, dispatch, maintenance, compliance, and safety.
- Automated reports provide analytics into driver behavior, fuel efficiency, and more.

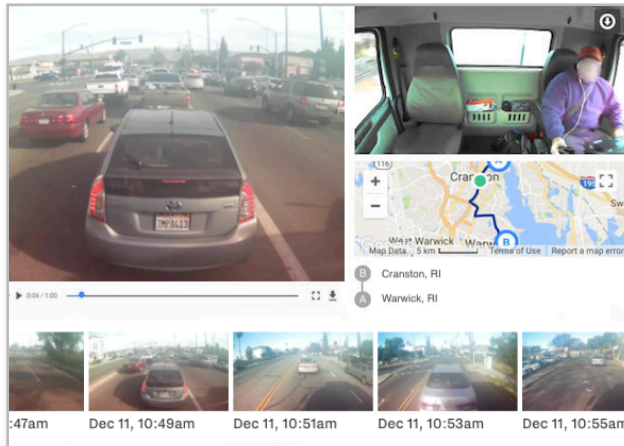


## ELD-Compliant Hours of Service

- E-logging solution combines driver inputs with GPS and engine data to meet the FMCSA's ELD mandate.
- Driver App works on any mobile device (Android or iOS).
- Easy to use and affordable - no proprietary hardware, no extra software licenses, and no cell phone data plan.

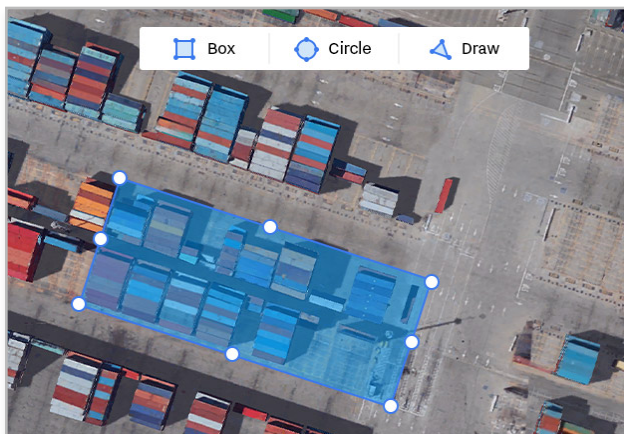






## Internet-Connected Cameras

- Capture road- and driver-facing footage with both single and dual-lens cameras.
- Automatically access high definition (1080p) dash cam videos over the web.
- Reduce accidents with video and voice-based driver coaching.
- Exonerate drivers and expedite insurance claims with video evidence.



## Trailer, Cargo & Door Tracking

- View real-time data about trailer location, cargo load, and door openings.
- Eliminate yard hunts and improve yard/dock operations with automated inventory reports.
- Improve asset utilization and quickly detect and recover stolen property.

SENSORS		
110070 - Temperature		42.7 °F
110070 - Humidity		76 %
HISTORY		
<div>Trips</div> <div>Routes</div>		
<div>in-progress (15m 2s)</div> <div>5.6 mi</div>		
<div>Cooseman's Produce Apr 20th, 12:36pm</div>		
<div>Cooseman's Produce 12:23pm (37m 40s)</div> <div>15.4 mi</div>		
<div>Aviation Place Apr 20th, 11:45am</div>		

## FSMA Compliance & Reefer Control

- Live visibility and temperature logging for refrigerated trucks and trailers.
- Two-way control for Thermo King & Carrier reefers.
- Enables proof of performance, eliminates cumbersome paper logs, and simplifies compliance with the Food Safety

## CASE STUDY

# Jake's Finer Foods

**"If you need fleet tracking, hours of service, or temperature tracking, Samsara's got it. It makes our jobs easier."**

— Jason Boldt, Transportation Manager



## Houston-based distributor relies on Samsara for efficiency, safety, and customer service:

- Samsara vehicle gateways provide dispatchers with up-to-the-second visibility.
- Wireless temperature monitoring simplifies FSMA compliance and ensures customer satisfaction.
- ELD-compliant Driver App for Android / iOS devices provides Hours of Service logging, dispatch, and vehicle inspections.
- Reporting and analytics helps Jake's maintain safety, efficiency, and compliance.

## RECOGNIZED FOR INNOVATION

**"Samsara's latest offering builds on the last decade of GPS fleet technologies, bringing increased visibility to operators that enable them to increase the efficiency of their fleets."**

— Utility Products, August 2016

**Logistics**  
Tech Outlook

**FleetOwner**

**HARD WORKING  
TRUCKS**

**THE  
WALL STREET  
JOURNAL**

**FORTUNE**



# Try Samsara Free

[samsara.com/free-trial](https://samsara.com/free-trial)





444 De Haro St, Ste 101, San Francisco, CA 94107

[sales@samsara.com](mailto:sales@samsara.com)